

# ST. ISIDORE SCHOOL CHILDREN'S CLOTHING & EQUIPMENT RESALE

## PRICING GUIDE

As a Consignor, you choose the price of your items. This Pricing Guide was created for the purpose of providing a starting point for reference. You are NOT required to price your items according to this list. Pricing is 100% your decision. The consignment rule of thumb is to price the item at 25-40% of what you originally paid for the item. Also take into account the brand and condition of item. Ultimately, you have to be comfortable with the asking price. We want you to make MONEY and not have to take your items back home.

You can also visit manufacturers' websites to determine approximate retail value if you are unsure what you originally paid.

You are welcome to price your items as you wish but here are a few things to keep in mind when considering your pricing:

- Price your items as if you were the buyer (not the seller). What would you actually pay for the item?
- Do not let the half price amount (on Saturday) affect your regular selling price of the item because it will make the regular selling price too high for consignment shoppers.
- When deciding the price of an item ask yourself what the lowest dollar amount you would accept is, and price it. If you are not comfortable with half that amount, don't select the half price option for that item.
- Clothing is best priced at 25-30% of the retail price. Keep in mind the brand/label of the piece and price accordingly. See our Pricing Guide below:
- Price should be in increments of 50 cents (i.e. \$0.50, \$2.00, \$3.50, \$7.00)

### **Consignors golden rule: Don't sell what you wouldn't buy!**

	<b><u>Department Stores</u></b>	<b><u>Retail Chain Stores</u></b>	<b><u>Upscale &amp; Boutique Stores</u></b>
<b>Clothing</b>	<i>Kohls, Sears, JcPenney, Burlington, Target, Babies-R-Us</i>	<i>Carters, Old Navy, OshKosh, Crazy 8, The Children's Place</i>	<i>Gymboree, Hurley, Roxy, Janie &amp; Jack, Gap, Justice, Hanna Andersson, Abercrombie</i>

### **Infant**

Onesies (grouped 3 or more)	1.00-3.00	2.00-4.00	3.00-5.00
Gowns & Sleepers	2.00-3.00	3.00-4.00	4.00-5.00
Sleep Sacks	2.00-4.00	3.00-5.00	4.00-6.00

Rompers	2.00-4.00	3.00-5.00	4.00-6.00
Outfits	2.00-4.00	3.00-5.00	4.00-8.00

### **Tops**

Short Sleeve/Tank	1.50-3.00	3.00-5.00	4.00-6.00
Basic T-shirt with or w/o logo	2.00-4.00	3.00-5.00	3.00-6.00
Long Sleeve	2.00-4.00	3.00-5.00	4.00-6.00
Dress Shirt	2.00-5.00	3.00-6.00	4.00-7.00
Sweaters	2.00-6.00	3.00-8.00	4.00-10.00
Sweatshirts	2.00-4.00	3.00-5.00	4.00-7.00
Turtlenecks	1.50-3.00	2.00-5.00	3.00-6.00

### **Bottoms**

Jeans	2.00-4.00	3.00-8.00	4.00-10.00
Dress Pants/Slacks	2.00-4.00	3.00-8.00	4.00-10.00
Casual/Khaki	2.00-4.00	3.00-8.00	4.00-9.00
Skirts/Skorts	2.00-5.00	3.00-6.00	4.00-7.00
Shorts	1.50-3.00	3.00-5.00	4.00-7.00
Sweatpants	2.00-3.00	3.00-5.00	3.00-6.00
Leggings	1.50-3.00	3.00-4.00	4.00-6.00

### **Dresses**

Jumpers	2.00-5.00	3.00-6.00	4.00-10.00
Dresses	3.00-6.00	4.00-7.00	4.00-10.00
Sundresses	3.00-5.00	3.00-6.00	4.00-9.00
Special Occasion Dresses	5.00-9.00	6.00-10.00	7.00-15.00

### **Outfits & Sets**

2 pc matching top & bottom	2.00-6.00	3.00-8.00	4.00-15.00
3 pc matching outfit	2.50-6.00	4.00-12.00	5.00-18.00
4 pc matching outfit	3.00-8.00	5.00-15.00	6.00-20.00

### **Outer Wear**

Athletic/Track Suits	3.00-6.00	4.00-8.00	5.00-12.00
Spring Coat/Light Weight	2.00-6.00	4.00-8.00	5.00-10.00
Windbreaker	3.00-5.00	4.00-7.00	4.00-8.00
Denim Jackets	3.00-5.00	4.00-7.00	5.00-9.00

Raincoats	2.00-5.00	4.00-6.00	5.00-10.00
Vests-Lined or Quilted	3.00-5.00	4.00-7.00	5.00-9.00
Polar Fleece	4.00-6.00	4.00-7.00	5.00-8.00
Winter coat/jacket	3.00-7.00	4.00-12.00	8.00-20.00+
Snow pants	3.00-5.00	4.00-6.00	5.00-15.00
Snowsuit	5.00-8.00	6.00-12.00	6.00-15.00+

### **Pajamas**

Footed/Non Footed Sleeper	1.50-4.00	3.00-5.00	4.00-6.00
2 or 3 pc PJ sets	1.50-4.00	3.00-5.00	4.00-7.00
Night Gown	1.50-4.00	3.00-5.00	4.00-6.00
Bathrobe	2.00-4.00	3.00-5.00	5.00-8.00

### **Swimwear**

Swimsuits	2.00-4.00	3.00-5.00	4.00-6.00
Swim trunks	2.00-4.00	3.00-5.00	4.00-6.00
Rash Guards/ Sun Shirts	2.00-4.00	3.00-5.00	6.00-10.00
Cover-ups	2.00-5.00	4.00-6.00	5.00-7.00

### **Shoes**

Sandals	2.00-4.00	3.00-5.00	3.00-8.00
Tennis shoes	2.00-4.00	3.00-5.00	5.00-10.00
Dress shoes	2.00-4.00	3.00-5.00	4.00-10.00
Water shoes	2.00-3.00	3.00-5.00	4.00-7.00
Boots	2.00-4.00	3.00-5.00	3.00-12.00
Boots-Winter	3.00-4.00	4.00-6.00	5.00-12.00
Cleats	4.00-7.00	5.00-8.00	6.00-10.00

## **Accessories**

Sunglasses	1.00-2.00	2.00-3.00	3.00-4.00
Hair Accessories	1.00-2.00	2.00-4.00	3.00-5.00
Belts	1.00-2.00	1.00-3.00	2.00-4.00
Hats	1.00-3.00	2.00-4.00	3.00-5.00
Gloves/Mittens	1.00-2.00	2.00-3.00	3.00-4.00
Tights	1.00-2.00	1.00-3.00	2.00-4.00
Purses	1.00-2.00	2.00-3.00	3.00-4.00
Backpacks	3.00-5.00	4.00-6.00	5.00-9.00

## **Maternity**

Tops	2.00-3.00	3.00-4.00	4.00-7.00
Shorts/Skirts	3.00-5.00	4.00-6.00	5.00-8.00
Pants	4.00-5.00	5.00-6.00	6.00-10.00
Jeans	5.00-6.00	6.00-8.00	7.00-10.00+
Dresses	5.00-6.00	6.00-7.00	7.00-10.00
Swimsuit	5.00-7.00	6.00-9.00	8.00-10.00
Sleepwear	4.00-7.00	5.00-8.00	6.00-9.00
Nursing & Maternity Bras	3.00-4.00	4.00-5.00	5.00-7.00
Tummy Band/BellaBand	4.00-5.00	5.00-7.00	

## **Baby Gear**

	<b><u>Good Used Condition</u></b>	<b><u>Excellent Used Condition</u></b>
Baby Bjorn/Snuggli/Sling	10.00-25.00	25.00-50.00
Baby Swing	15.00-25.00	25.00-50.00
Backpack Child Carrier	15.00-30.00	30.00-50.00+
Bassinet	20.00-35.00	35.00-60.00
Bouncy Seat	5.00-10.00	10.00-30.00
Infant Car seat w/base	10.00-25.00	25.00-45.00
Car Seat Base Only	5.00-10.00	10.00-15.00
Co-Sleeper	15.00-40.00	40.00-75.00
Toddler/Booster Car seat	5.00-25.00	25.00-65.00
ExerSaucer	5.00-20.00	20.00-35.00
High Chair	10.00-20.00	25.00-75.00
Monitor	15.00-20.00	25.00-70.00
Pack N' Play/Port-A-Crib	10.00-25.00	25.00-45.00
Single Child Stroller	10.00-25.00	25.00-50.00+
Double Stroller	25.00-40.00	40.00-85.00+
Travel System	40.00-60.00	70.00-125.00+
Umbrella Stroller	5.00-10.00	10.00-15.00

## **Nursing/Feeding**

Single Breast Pump	10.00-15.00	15.00-25.00
Double Breast Pump	25.00-40.00	50.00-100.00
Nursing Pillow/Boppy	4.00-5.00	5.00-10.00
Nursing Cover	5.00-7.00	7.00-10.00
Bottle Sterilizer	2.00-4.00	5.00-7.00
Bottle Warmer	4.00-7.00	7.00-10.00
Bottles (3 or more, new only)		3.00-10.00
Bibs (grouped in 3 or more)	1.00-3.00	3.00-5.00
Dishes (new only)		1.00-5.00
Utensils (new only)		1.00-3.00
High Chair Cover	5.00-8.00	8.00-12.00

## Diapering/Potty

Diaper Bag	10.00-25.00	25.00-50.00+
Diaper Genie (new only)		5.00-9.00
Diaper Genie Refill-unopened		3.00-4.00
Diaper Champ (new only)		7.00-10.00
Diaper Wipe Warmer	4.00-6.00	6.00-8.00
Contour Changing Pad	3.00-5.00	5.00-8.00
Changing Pad Cover	2.00-3.00	3.00-4.00
Potty Chair (new only)		4.00-6.00
Potty Seat (new only)		3.00-5.00
Step Stool	2.00-4.00	4.00-7.00

## Furniture

Crib	35.00-60.00	65.00-150.00
Changing Table	20.00-50.00	65.00-100.00
Dresser	25.00-75.00	80.00-150.00
Glider w/ Ottoman	30.00-75.00	55.00-150.00
Book Shelf - 3 shelves	10.00-20.00	25.00-50.00
Book Shelf - 4+ shelves	20.00-40.00	40.00-60.00
Table & Chairs	10.00-20.00	25.00-40.00

## Bedding & Linens

Receiving Blankets (2 or more)	1.00-3.00	2.00-5.00
Stroller Blankets/ Swaddlers	2.00-4.00	3.00-6.00
Single Bassinet Sheet	1.00-2.00	2.00-3.00
Crib Sets (w/accessories)	5.00-15.00	15.00-30.00
Single Fitted Crib Sheet	1.00-2.00	2.00-3.00
Set of Crib Bumpers	3.00-6.00	7.00-30.00
Crib Skirt	2.00-4.00	3.00-9.00
Sleep Positioner	2.00-4.00	5.00-10.00
Kids Sleeping Bags	2.00-6.00	7.00-9.00
Kids Bedding Sets	4.00-6.00	7.00-9.00
Bed Rail(s)	5.00-7.00	8.00-15.00

## Toys

General Toys	1.00-5.00	5.00-15.00
Building Sets (Lego, K'Nex, etc)	5.00-7.00	7.00-15.00
Learning Toys (Leapfrog, etc)	5.00-10.00	10.00-30.00
Outdoor Play Structures	10.00-35.00	40.00-80.00+
Games & Wooden Puzzles	1.00-3.00	4.00-6.00

## **Books, DVDs, CDs, Electronics**

Books	1.00-2.00	3.00-5.00
DVD's	2.00-3.00	3.00-4.00
DVD's (Disney, Baby Einstein, etc)	3.00-5.00	6.00-9.00
CD's	1.00-2.00	3.00-5.00
Video Games – Wii/Xbox/Playstation		5.00-10.00
Video Games – DS/PC Software, etc.		3.00-10.00
Game Systems – Wii/Xbox/Playstation		50.00-150.00
Game Systems – DS, Leapfrog, etc.		20.00-50.00

## **Miscellaneous**

Car Seat Cover	15.00-20.00	20.00-50.00
Shopping Cart Cover	6.00-10.00	10.00-15.00
Baby Gate	5.00-10.00	12.00-20.00

## **Bikes**

Tricycle	15.00-20.00	20.00-50.00
Various sized Bicycles	5.00-20.00	20.00-60.00
Riding Toys	3.00-9.00	9.00-20.00+
Wagons	5.00-15.00	20.00-50.00
Motorized Kid's Vehicles	15.00-30.00	30.00-100.00+
Scooters	5.00-12.00	15.00-25.00

## **Sporting Goods**

Baseball Bat	5.00-10.00	12.00-40.00
Baseball Mitt	3.00-6.00	8.00-20.00
Basketball	3.00-7.00	8.00-15.00
Soccer Ball	3.00-5.00	6.00-10.00
Soccer Shin Guards	2.00-3.00	4.00-7.00
Ice Skates	5.00-10.00	10.00-25.00
Inline Skates	8.00-15.00	15.00-30.00
Roller Skates	5.00-10.00	10.00-20.00
Skateboards	5.00-10.00	10.00-15.00

## **Halloween**

Costumes	2.00-7.00	8.00-20.00
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## Uniforms

School Uniform Jumper	5.00-15.00	15.00-20.00
School Uniform Skirt	3.00-5.00	5.00-10.00
School Sweatshirt	5.00-10.00	12.00-20.00
School Hoodie	5.00-10.00	12.00-20.00
School Windbreaker Jacket	5.00-10.00	10.00-20.00
Girls Blouses	2.00-4.00	4.00-6.00
Green Short-sleeved Polos	2.00-4.00	4.00-6.00
Green Long-sleeved Polos	2.50-4.50	4.50-6.50
Blue Uniform Pants	2.00-4.00	4.00-7.00
P.E. Shirt	1.50-3.00	3.00-6.00
P.E. Shorts	2.00-4.00	4.00-7.00
Boy Scout Shirt		3.00-8.00